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Bridging a Short Term Cash Gap: An Unconventional Strategy - Pawnbroker Loans up to \$100,000 for Business Owners

Cash flow pressure is one of the most common — and most overlooked — threats to small business success, especially during periods of early growth. Even established profitable businesses can stumble when the timing of expenses and receivables don't align. In this short insight article, we look at the possibility of using a pawnbroker to bridge a short-term cash flow gap.

While long-term planning is important, every small business owner knows that unpredictability is part of business life. A sudden influx of orders, a bargain inventory opportunity, or a move into new premises can place immense strain on working capital — often at the worst possible moment.

Ironically, early success can make things harder, not easier — pushing operational requirements beyond what was budgeted, forcing urgent equipment purchases, or accelerating hiring costs. The result? A growing business that risks stalling because it simply can't bridge the immediate cash flow hiccup.

Why Traditional Finance Sometimes Falls Short

Banks — especially in Australia — are rarely sympathetic to this kind of cash-flow pressure. They're primarily interested in lending against real property assets and established financials. Many newer business owners don't have either. As a result, they're often left with limited choices: take out another credit card, dip into personal savings, or worse — mortgage the family home.

Indeed, most non-bank finance companies demand full security and/or extensive documentation to comply with their own obligations. Add to that upfront fees often charged by finance brokers, the costs and delays can be insurmountable. But what if you only need \$10,000 to \$20,000 to bridge a short term cash gap, secure a great deal, or unlock a growth opportunity?

In these moments, one of the most practical — and underutilised — solutions can be the humble pawnbroker. Asset-based lending from pawnbrokers can be fast, private, and doesn't involve credit checks or intrusive application forms. Cash is usually given out in just minutes.

A Forgotten But Effective Option: Pawnbrokers

Pawnbrokers— originally called Lombards — have been around for many hundreds of years. Essentially, a pawnbroker provides short-term loans in exchange for items of value, which are held as security until the loan is repaid. You simply provide an eligible asset — like a car, motorbike, boat, or even a Jet ski — and receive your cash loan known as a *pawn* or *pledge*.

It's a method that several of our clients have successfully used. One client, in the process of launching a new business, came across a liquidation sale offering nearly \$50,000 worth of premium office equipment for just \$10,000 — but didn't have the funds on-hand. His bank wouldn't help without property collateral, and his credit cards were maxed out already.

The solution? Our client pawned his car with [E-Pawn Pawnbrokers](#) in Sydney*. The transaction took less than an hour. A redundancy payout from our client's previous job was due shortly after, and that allowed him to repay the loan and recover his car — all while securing a deal that gave his business a serious head start with the latest equipment, otherwise out of reach.

In other cases, we've seen clients use high-end motorcycles — often worth more than luxury cars — to fund short-term trading in shares and cryptocurrency. We've even helped facilitate the pawning of an aircraft to unlock working capital. One farmer client used a short-term pawn loan to secure an unexpected opportunity to purchase a herd of prized Angus breeding cattle — which otherwise would have taken decades to breed up, if he was lucky.

The Key: Use It Smartly

Quick is key. There are usually no credit check requirements, no obtuse vetting process, and no upfront fees. You retain ownership of the asset, and once the loan is repaid, you get it back.

Of course, pawning isn't a silver bullet, nor should it be a routine funding source, because interest rates are expensive, up to 20% per month. But when used strategically — with a clear redemption (payout) plan — it can be an efficient, low-hassle way to access working capital during a crunch. Think of it as a financial bridge — not a long-term funding structure.

As with any financial decision, the key is knowing when — and how — to use the tools available. In the right circumstances, bridging a short term cash flow gap through a reputable pawnbroker can mean the difference between stalling... and success.

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Important Information

(*Note: [E-Pawn Pawnbrokers](#) (Sydney) is a client of this firm)

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